



January 7, 2007

Colleagues,

It is our pleasure to welcome you to this workshop on the subject of flight data monitoring (FDM). Our associates in the transport sector have used FDM with excellent effect to improve the safety and operating economics of their fleet operations. They have established precedent regarding appropriate safeguarding of the data from the point of view of regulatory and privacy values. They have created powerful analysis tools to make optimal use of the data and information. Our task here is to listen to the distilled wisdom of practitioners from that sector, and glean what insights we can to apply to fleet and individual operations in the general aviation sector. We will then break into separate sessions to explore how we can package the hardware, software, processes, and business models into what we are calling "Plug and Play" FDM programs for various general aviation applications.

We have a challenging agenda for you, and believe this gathering may be a start of a process that will meld new technologies with established practices into a useful and productive initiative for general aviation.

We thank you for your time, commitment, and active participation.

Sincerely,

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